1. Stage: **GOOD**

**Goals:**

**Objectives:**

**Outline:** Plan, Tasks, Checklist

**Do it:** Schedule, Delivery Dates, Timelines

2. Stage: **BEST**

Be better than GOOD: Check GOOD stage has been completed.

**Evaluate the Performance:** Metrics Tracking Reports (Daily, Weekly, Quaterly, Semi-Annually, Annually). Metrics of Interest that effect the desired Results.

**Search for Improvements:**

**Time Efficiency:** Can you reduce cost, increase profits, while meeting the market demands (Quantity) without having a negative impact in Product\Services Quality.

3. Stage: **EXPERT**

**Evaluate the Plan:** GOOD, BEST, EXPERT

**X:** (3 Stages:GOOD,BEST,EXPERT) - Develop each stage.

**P:** (6 P - Elements of Success: )

**P1. Plan:** (Develop the GOOD, BEST, EXPERT Plans.)

**P2. People:** (Stakeholders, Human Resources, Engage, colaborate or study subject matter experts, Communication and dialogue with Successful Leaders, Value Added, Respect, etc...)

**P3. Policies:** (Develop and Understand Laws, Compliance, Regulations, Standards, Rules, etc...)

**P4. Processes:** (Design, Controls, Flows, Maintenance)

**P5. Procedures:** (Step-by-Step, Guidelines, Best Practices, etc...)

**P6. Performance:** Quantitative Analysis, Success Metrics, Efficacy and Effectiveness, Financial Statement Outcomes, Expenditures vs Profitability. Outcome of desired Results.

**r - Risks:** (Mitigation and reducing risks.)

**I - Improvements:** (Make any improvements that can increase performance.)

**Evaluate the Performance of Success ( Qualitative Analysis, Good Will, Customer Satisfaction Scores, Customer Product\Services Feedback.**

**R:** (3 R - Review, Revise, Research)

**R1. Review** the Past History.

**R2. Revise** the Present. Current Situational Awareness.

**R3. Research** for future Products\Services for Performance Improvements, Greater Profits, lower cost, Better Quality.

**T:** Time Efficiency, take measures to improve all procedures and processes to optimal levels.

**MAKEIT - Challenges \ Opportunities:**

**Money**

**Action**

**Knowledge**

**Experience**

**Initative**

**Time**